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1902

U.S.

Department of Agriculture,
Washington, D. C.

PICKING KANSAS STRAWBERRIES—ALLEN'S FARM.

OFFICE OF
W. F. ALLEN,
Salisbury, Md.

To ♣ My ♣ Patrons.

I AM NOT sending out a large catalogue for the Spring trade of 1902, simply because my stock will not justify it. My acreage is the largest that I have ever grown, but the past season has not been favorable to the rapid multiplication or propagation of plants. My stock for some seasons past has been something over 10,000,000 plants, and by spending thousands of dollars for advertising and sending out from sixty to seventy thousand catalogues, I have in these years disposed of the larger part of this stock. I have just finished a very careful estimate of my present stock and find it will not exceed 4,500,000 plants. I believe that it is the proper thing to offer this stock to my customers and their friends at about the same prices as heretofore, which I could not do were I to go to the expense of getting out a large edition of expensive catalogues.

This list will only be sent to those who have bought plants of me in the last two or three years, and a few others who have been recommended to apply for it by some of my old customers. By careful inquiry I find that the stock of strawberry plants throughout the country is very short. Last year the supply was quite short, but it is very much less now than last year. The demand is going to be strong from the fact that strawberries sold better last year than for some time past. This, together with the short crop of plants, will result in thousands of people who order late not getting what they want, if they get their orders filled at all. It will be to your interest to order as early as possible, whether you send orders here or elsewhere. I have given a list of the varieties I have for sale, with the price and approximate quantity of each variety in stock. First come, first served. The quality of my plants is equal to those I have sent out in the past, and with special care and personal supervision, it shall be my constant aim to please every customer. The many complimentary letters which I have received in the past are very much appreciated, and I thank you all for the generous patronage which you have so kindly given me and especially in the last two years, which has greatly exceeded my expectations. In the future I shall strive to merit your confidence. No injurious insect pest or disease has ever been found on my farm. I feel very fortunate in this respect. And while owing to unfavorable weather conditions my stock is not as large as I would like to have it, I am especially gratified that what I have is equal to the best in every respect.

Wishing you all a prosperous and happy year, I remain,
Yours faithfully,

W. F. Allen

STATE HORTICULTURAL DEPARTMENT		DEPARTMENTS OF ENTOMOLOGY AND VEGETABLE PATHOLOGY		HARTMAN HORTICULTURAL COLLEGE AND EXPERIMENT STATION	
M. W. SILVERSTEIN, PRESIDENT HORTICULTURAL COLLEGE		PROF. A. L. QUAINANCE, STATE ENTOMOLOGIST		PROF. J. B. NORTON, STATE PATHOLOGIST	

CERTIFICATE OF NURSERY INSPECTION.

No. 4

To Whom It May Concern:

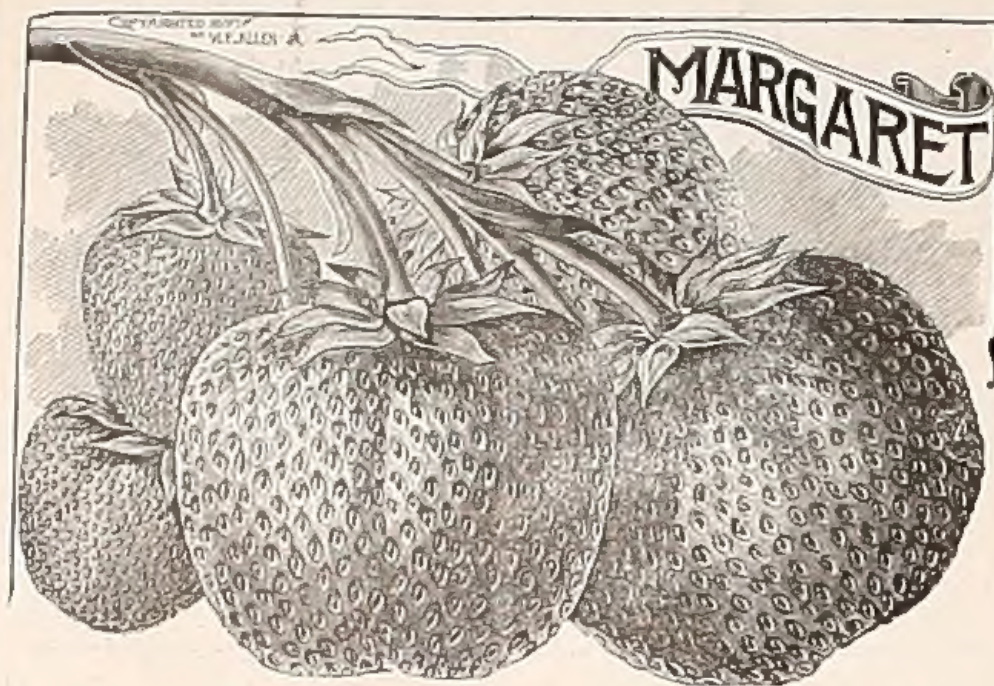
THIS IS TO CERTIFY, That on the 29 day of August, 1901
we examined the Nursery Stock of W. F. Allen
growing in his nursery at Salisbury
County of Wicomico, State of Maryland, in accordance with the laws
of Maryland, 1898, Chapter 289, Section 58, and that said nursery and premises are apparently free,
so far as can be determined by inspection, from the San Jose Scale, Peach Yellow, Pear Blight and
other dangerously injurious insect pests and plant diseases.

This certificate is invalid after August 1, 1902, and does not include nur-
sery stock not grown within this State, unless such stock is previously covered by certificate and accepted
by the State Entomologist and State Pathologist.

A. L. Quainance
State Entomologist

J. B. Norton
State Pathologist

College Park, Md. August 24, 1901



Price List Spring 1902.

Estimated No. Plants in Stock.	12 by mail post paid.	100 by mail post paid.	100 by Ex. not paid.	1000 by Ex. not paid.
15,000.....Atlantic.....	\$0 25	\$0 75	\$0 50	\$3 00
84,000.....Bismarck.....	25	65	40	2 50
100,000.....Brandywine.....	25	65	40	2 50
22,000.....Bennett's Seedling.....	25	75	50	3 00
10,000.....Bedar Wood.....	25	75	50	3 00
4,000.....Brunette.....	25	75	50	
106,000.....Bubach.....	25	75	50	3 00
40,000.....Barton's Eclipse.....	25	65	40	2 50
80,000.....Clyde.....	25	75	50	3 00
10,000.....Carmi Beauty.....	25	65	40	2 50
65,000.....Crescent.....	25	65	40	2 50
65,000.....Duffs.....	25	65	40	2 50
12,000.....Enormous.....	25	75	50	3 00
20,000.....Eleanor.....	25	65	40	2 50
200,000.....Excelsior.....	25	65	40	2 50
22,000.....Emperor.....	25	75	50	3 00
5,000.....Enhance.....	25	65	40	2 50
27,000.....Gibson.....	25	75	50	3 00
100,000.....Gandy.....	25	75	50	3 00
121,000.....Glen Mary.....	25	85	60	3 50
82,000.....Gladstone.....	25	75	50	3 00
230,000.....Haverland.....	25	65	40	2 50
25,000.....Hoffman.....	25	65	40	2 50
21,000.....Jessie.....	25	75	50	3 00
257,000.....Kansas.....	25	75	50	3 00
18,000.....Lovett.....	25	75	50	3 00
407,000.....Lady Thomson.....	25	75	50	3 00
120,000.....Margaret.....	25	85	60	3 50
49,000.....Marie.....	25	1 00	75	5 00
15,000.....Mary.....	25	75	50	3 00
91,000.....Mitchel's Early.....	25	65	40	2 50
20,000.....Marshall.....	25	75	50	3 00
131,000.....Nick Ohmer.....	25	75	50	3 00
258,000.....New York.....	25	75	50	3 00
60,000.....Paris King.....	25	65	40	2 50
17,000.....Parker Earl.....	25	75	50	3 00
20,000.....Palmer Very Early.....	25	75	50	3 00
10,000.....Pride of C.....	25	75	50	3 00
15,000.....Rio.....	25	65	40	2 50
77,000.....Rough Rider.....	25	1 00	75	5 00
24,000.....Seaford.....	25	75	50	3 00
150,000.....Sample.....	25	65	40	2 50
14,000.....Sharpless.....	25	75	50	3 00
200,000.....Saunders.....	25	65	40	2 50
20,000.....Splendid.....	25	65	40	2 50
105,000.....Senator D.....	25	65	40	2 50
25,000.....Shepherd.....	25	65	40	2 50
65,000.....Superior.....	25	75	50	3 00
20,000.....Texas.....	1 00	3 25	3 00	20 00
70,000.....Tubbs.....	25	65	40	2 50
105,000.....Tenn Prolific.....	25	65	40	2 50
20,000.....Up to Date.....	25	65	40	2 50
25,000.....Wm. Bell.....	25	85	60	4 00
15,000.....Woolverton.....	25	75	50	3 00
60,000.....Warfield.....	25	65	40	2 50

DEWBERRIES.

20,000.....Austins.....	50	1 00	5 00
50,000.....Lucretia.....	50	1 00	5 00

NOTE. Dewberry plants should be shipped not later than March as they start very early. If frozen when rec'd keep in cool cellar until ground is thawed. They can be planted anytime in winter when you can work the soil enough to plant them, the earlier the better. Austins is very early, large and productive. Lucretia 5 to 6 days later, large, productive and a better shipper than Austins.

CLUBBING RATES.

Get your neighbors to join you and send me a club order. For a club order amounting to 3,000 plants or over, I will allow you 5 per cent.

5,000 " " " " " 10 "
10,000 " " " " " 15 "
20,000 " " " " " 20 "

20 per cent is the largest commission I can allow under any circumstances, and the commissions cannot be allowed unless the order amounts to at least the number of plants above named.

TEXAS STRAWBERRY.

To those who are interested in an early berry I wish to call especial attention to the Texas Strawberry. It comes from the same source as the Excelsior which has given such general satisfaction. I find it to be a good grower, very similar in this respect to Excelsior and judging from a few berries picked from spring set plants it is quite firm. The introducer describes it as follows: "Light colored, healthy foliage, free from rust and other plant diseases. It makes thrifty well rooted plants freely. Season of ripening same as Excelsior, 50% larger and more productive."

Strawberries.

A few facts that may be interesting:

Bismarck is very productive, large and good quality, color a little dull; it is very popular however with many growers. *Duffs* is medium early to medium late, very popular in the South, a firm good shipper, size about same as Hoffman. *Eleanor* is a good medium early sort, quite productive, and grows very close to the ground. *Excelsior* is the best very early variety I have ever seen, it is three or four days earlier than Hoffman or Mitchells, firm good shipper, very productive, best early north or south, east or west. *Gandy* is a standard late variety everywhere, plant on black swamp or rich clay loam, no good on light sandy land. *Haverland* very productive and popular late sort. *Glen Mary* considered one of the best north and west, I have never had plants enough to fill all my orders on this variety. *Kansas* is a new variety of great merit, it is late, immensely productive and sparkling red from surface to core, this is the highest flavored berry on the market, the most productive variety ever introduced. It will no doubt dislodge many of the standard varieties, it is recommended by some of the largest growers in the country as being one of the best. *Lady Thomson* the most popular of all varieties in the south, too well known to need description. I wish to state however that owing to the increasing demand for this variety I have made especial preparation to meet it and have over four hundred thousand of as fine Lady Thomson as any of you ever saw, if the demand however is anything like it was last year even, this amount will not be half enough. *Mitchels Early*; we have nearly a hundred thousand very fine plants. *Nick Ohmer* is a large berry of rich glossy scarlet color, and very fine quality, a big seller. *New York* is the fellow that got my \$100.00 in gold because he "licked" Glen Mary in a fair field test, side by side. I can't say he will do it every time, but he is an awfully big fellow, and grows in piles around the plant, which is strong and healthy; especially recommended for near market. *Paris King* has always been satisfactory with me, large, red berries and lots of them, ripens medium early. A few who have tried it in Florida recommend it very highly for the south. *Margaret* is a very fine, large, late berry, often sells for a big price, when other varieties are not wanted. It is a strong, healthy plant and the berry is firm enough to ship any reasonable distance. I advise you to give it a trial, plant in good soil not too sandy. *Marie*, I wish you could see some I have in Alcohol; you would want all the plants I have. Plants grow like Crescent very productive and berries large. I have only fruited it once, but shall plant quite freely of it. *Brandywine* is gaining lots of friends, it is a good medium late variety, large, productive and good quality, free growing, vigorous, healthy plants. *Rough Rider* has not fruited here; I see many good words spoken for it in the Agricultural papers. Our stock came direct from the originator's grounds and if you buy them here you will get them true. *Sample* has proven a very satisfactory berry in nearly all sections where; tried it is medium late, medium to large in size and very productive. *Saunders* has been a favorite with me for a number of years, I have planted it largely for fruit and taking it every year we doubt if there are many better or even equal to it. *Saunders* is especially adapted to a rich sandy loam. *Senator Dunlap* has far exceeded any expectations; it is very productive of medium to large berries of very good quality; it is a vigorous grower and healthy plant. *Superior* has not fruited here; it has many admirers however, some going so far as to claim it to be the best they have grown. Fruit medium large, season early to late. *Tubbs* is a good berry, medium size, very productive, a firm red berry, the very thing to plant with Warfield, Crescent, etc., it is better than either of these varieties. *Tenn. Prolific* is a free growing, large, productive variety. It gives general satisfaction.



Cow Peas.

There is now a wide spread disposition to plant cow peas all over the country on account of their quick growing habit and their great value for hay, for the silo and for enriching the soil. They will thrive wherever the conditions favor corn, the yield of green fodder per acre often reaches 5 or 6 tons and sometimes as much as 8 or 9 tons. Sow one half bushel per acre in rows 24 or 3 feet apart, cultivate twice, is the proper mode of cultivation. I had acres of them the past summer managed in this way that in 60 days from sowing stood waist high in a solid mass all over the field. Cow peas cut when the first pods begin to ripen make the finest hay that can be grown: it is easier to cure than clover and far superior in feeding quality. The definition of Pea Hay is fat stock. Seed is scarce this season and I have only a few hundred bushels to offer which I quote at \$1.50 per bushel subject to market changes. It is likely the price will advance as the season for planting approaches.

Cantaloupes.

It may be that many of my plant customers are not aware that I am the largest grower of fancy cantaloupes in the east, outside of the large plantations in Georgia. Nevertheless the fact is well known in New York and Boston where thousands of people eat Allen's cantaloupes, and at Salisbury, where I grow and load from 1 to 3 cars daily during the season. I have one variety "The Model" which hundreds of people pronounce the best they have ever eaten. They are about twice as large as the famous

Rocky Ford and as sweet as sugar. I had this variety sell in New York last August at wholesale for 16 cents apiece. I have a few seed saved from select specimens only which I will send post paid at \$1.00 for $\frac{1}{4}$ lb., or \$3.00 per pound.

Biggle's Berry Book.

I have had so many inquiries for a book or paper on berry culture that I have made arrangements with the publishers of Biggle's Berry Book to offer it to my customers. It is the best work on the subject to be had. It gives the experience of from 30 to 40 of the most noted berry growers in America. The matter is so arranged that instead of having to read the entire book to get each contributor's opinion on a given subject, you get each contributor's opinion on any given subject all in one chapter, under such headings as "The Beginner," "The Strawberry," "What an Acre May Do," "Soil and Location," "Manuring and preparing the ground," "Planting," etc. This little book should be in the hands of every berry grower. It is indispensable to the beginner and the experienced grower cannot afford to be without it. The book is fully illustrated, containing 20 colored plates, dozen of half tones and drawings, and many portraits of contributors. The matter is condensed in a practical comprehensive form that can be readily understood by every one. 123 pages 3 $\frac{1}{2}$ x5 $\frac{1}{2}$, handsomely bound in cloth. Price 50 cts by mail postpaid.

Books

THE FARMER AND FRUIT GROWER SHOULD READ.

Our own personal practical experience is indispensable, but I firmly believe that books treating on the subjects in which we are interested and giving in many instances the lifetime experience of our most successful men, will help us to accomplish more than twice as much as we could without them. I have most of the following list in my library and would not be without them for many times their cost.

Please order by numbers only.

No.		Price By Mail Postpaid.
1	The Principles of Agriculture, by L. H. Bailey (cloth)	\$1 25
2	Asparagus Culture, by Barnes & Robinson (cloth)	50
3	Broom Corn and Brooms (cloth)	50
4	Cabbage, by Gregory (paper)	30
5	Celery for Profit, by T. Graner (paper)	20
6	Farm Drainage, by French (cloth)	1 00
7	Farm Gardening and Seed Growing, by Brill (cloth)	1 00
8	Farm Appliances (cloth)	50
9	Fertility of the Land, by I. R. Roberts (cloth)	1 25
10	Forage Crops, by Thos. Shaw (cloth)	1 00
11	Forcing Book, by Bailey (cloth)	1 25
12	Practical Forestry, by Fuller (cloth)	1 50
13	Gardening for Profit, by Peter Henderson (cloth)	1 50
14	Gardening for Young and Old, by Jos. Harris (cloth)	1 00
15	Gardening and Farm Notes, by Landreth (cloth)	1 00
16	Success in Market Gardening, by Rawson (cloth)	1 00
17	Money in the Garden, by Quinn (cloth)	1 00
18	Play and Profit in My Garden, by E. P. Roe (cloth)	1 00
19	Grasses and Forage Plants, by Flint (cloth)	2 00
20	Hedges and Windbreaks, by Powell (cloth)	50
21	How Crops Feed, by Prof. S. W. Johnson (cloth)	1 50
22	" " Grow, " " " (cloth)	1 50
23	How the Farm Pays, by Henderson and Crozier (cloth)	2 00
24	How to Make the Garden Pay, by Greiner, (cloth)	2 00
25	Indian Corn Culture, by C. S. Plumb (cloth)	1 00
26	Insects and Insecticides, by C. M. Weed (cloth)	1 50
27	Irrigation Farming, by Lute Wilcox (cloth)	1 50
28	Farming with Green Manure, by Sempers (cloth)	1 00
29	Talks on Manure, by Jos. Harris (cloth)	1 50
30	The New Onion Culture, by Greiner (paper)	50
31	Our Farming, by T. B. Terry (cloth)	2 00
32	Plant Breeding, by L. H. Bailey (cloth)	1 00
33	Sweet Potato Culture, by Fitz (cloth)	50
34	A B C of Potato Culture, by Terry (paper)	35
35	Soiling Crops and The Silo, by Thos. Shaw (cloth)	1 50
36	Tobacco Leaf, by J. B. Killebrew and Herbert Myrick (cloth)	2 00
37	Truck Farming in the South, by Dr. A. Oemler (cloth)	1 00
38	Vegetables under Glass, by Henry A. Drew (paper)	25
39	Vegetable growing in the South for Northern Markets (cloth)	1 25
40	How to Eradicate Weeds, by Prof. Shaw (cloth)	1 00
41	Wheat Culture, by Curtis (paper)	50
42	The Young Market Gardener (paper)	50
43	Field Notes on Apple Culture, by L. H. Bailey (cloth)	75
44	Bush Fruits, by Prof. A. Card (cloth)	1 50
45	Practical Floriculture, by Peter Henderson (cloth)	1 50
46	American Fruit Culturist, by Thomas (cloth)	2 50
47	Garden Making, by L. H. Bailey (cloth)	1 00
48	American Grape Training, by L. H. Bailey (cloth)	75
49	Greenhouse Construction, by Prof. L. R. Taft (cloth)	1 50
50	Greenhouse Management, by Prof. L. R. Taft (cloth)	1 50
51	Horticulturist Rule Book, by L. H. Bailey (cloth)	1 00
52	Insects Injurious to Fruits, by Saunders (cloth)	2 00
53	Nursery Book, by L. H. Bailey (cloth)	1 00
54	The Nut Culturist, by Fuller (cloth)	1 50
55	Peach Culture, by Fuller (cloth)	1 00
56	Pear Culture for Profit, by Quinn	1 00
57	Principles of Fruit Growing, by L. H. Bailey (cloth)	1 25
58	Propagation of Plants, by A. T. Fuller	1 50
59	Plums and Plum Culture, by F. A. Waugh (cloth)	1 50
60	The Pruning Book, by L. H. Bailey (cloth)	1 50
61	Small Fruit Culturist, by A. T. Fuller (cloth)	1 00
62	Ornamental Gardening, by Long (cloth)	1 50
63	Annual Breeding, by Thomas Shaw (cloth)	1 50
64	Forage Crops other than grasses	1 00
65	Fumigation Methods, by Willis G. Johnson (cloth)	1 00
66	Fruit Harvesting, Storing and Marketing, by F. A. Waugh (cloth)	1 00
67	Prize Gardening, by G. Burnap Fiske (cloth)	1 00
68	Alfalfa, by F. D. Coburn (cloth)	50
69	Cabbage, Cauliflower and Allied Vegetables, by C. L. Allen (cloth)	50
70	Left Overs Made Palatable, by Isabel Gordon Curtis (cloth)	

Address all orders, etc. to

W. F. ALLEN, Salisbury, Md.

